

Recent Transactions

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REAL ESTATE

\$23,000,000
CREDIT STRUCTURE

Private Equity Real Estate Investor

Beverly Hills, CA

- Located in the heart of the Beverly Hills Triangle
- Mixed-use retail, office and roof-top restaurant
- 15,000 square-feet



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COMMERCIAL REAL ESTATE

\$28,000,000
CONSTRUCTION LOAN

Cornerstone Communities

Santee, CA

- 80 two-story upscale townhomes
- Clean living housing community, all-electric with optional Smarthome technology
- Mountain views and oversized yards with hiking access to Mission Trails Regional Park and the Santee Lakes.



Steve Black

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COMMERCIAL REAL ESTATE

\$42,000,000

AQUISITION & BRIDGE LOAN

Apartment Investor

Las Vegas, NV

- Acquisition & Renovation Loan
- Competitive interest rate and terms
- 184 units, 15 minutes west of the Las Vegas Strip



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COMMERCIAL BANKING

\$8,770,000

AQUISITION & BRIDGE LOAN

Leased to a large Film Production Company

Los Angeles, CA

- Industrial filming studio in Arts District

Noriko Oakland

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COMMERCIAL BANKING

\$6,724,000

ACQUISITION & DEVELOPMENT LOAN

Real Estate Investor

Van Nuys, CA

- Multi-family property with 59 units, leased to LA County housing program

Noriko Oakland

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COMMERCIAL BANKING SOLUTIONS

\$12,725,000

CONSTRUCTION LINE OF CREDIT

Home Builder

Riverside, CA

- New housing community
- 48 attractive single-family homes
- Located in the heart of Riverside



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COMMERCIAL REAL ESTATE

\$30,000,000

CONSTRUCTION LOAN

Cornerstone Communities

La Mesa, CA

- Gated community
- Open-style floorplans with premium views
- 30 luxury single-story and two-story estate homes



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COMMERCIAL BANKING

\$2,800,000

TERM LOAN

KGP II

Los Angeles, CA

- SBA 7(a)
- 10-year term
- Four franchise restaurants in Los Angeles



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COMMERCIAL BANKING

\$1,000,000

DEPOSIT - MONEY MARKET

Real Estate Developer

Sacramento, CA

- Seamless integration between loan and deposit account
- Transaction conducted remotely
- Hands on team with high capacity and service

Robby Haight

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COMMERCIAL BANKING

\$25,000,000

REVOLVING LINE OF CREDIT

LDK Ventures

Northern CA

- Revolving Line of Credit with built-in interest reserve
- Simplified draw-request process
- Seamless draw funding

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COMMERCIAL BANKING

\$42,500,000

GROUND-UP CONSTRUCTION LOAN

Joint Venture:

Owner Occupant & Real Estate Developer

Adelanto, CA

- Land loan conversion to ground-up construction loan
- Competitive interest rate
- Owner occupied

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CREATIVE REAL ESTATE SOLUTIONS

\$14,940,000

CONSTRUCTION TO MINI PERM LOAN

Construction Loan for Nationally Flagged Hotel

Bay Area, CA

- 24-month interest only construction loan, converting to a 5-year mini-perm
- Construction loan payments from interest reserve, mini-perm amortized over 25 years
- Competitive interest rate and terms

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COMMERCIAL BANKING

\$135,000,000

CONSTRUCTION LOAN

Commercial Banking

San Diego, CA

- Ground up construction for 1.2 million square foot warehouse
- Initial term, 30 months
- Single bank transaction for valued customer

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CREATIVE REAL ESTATE SOLUTIONS

\$6,770,000

TERM LOAN

Premier Outdoor Multi-Venue Facility

Southern CA

- Initial multi-draw, interest only period
- Customized, creative solutions unique to project/borrower characteristics
- Competitive interest rates and overall pricing terms
- Local decision-making and engagement

Scott Ripperton

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REAL ESTATE

RECENTLY FUNDED DEALS

\$3,900,000
Construction - Neighborhood Retail
Atwater Village, CA

\$70,000,000
Advised Guidance Line
CA & NV

\$5,100,000
Construction - Mixed Use
Highland Park, CA

\$2,000,000
Personal Unsecured Line of Credit

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REAL ESTATE

RECENTLY FUNDED DEALS

Bridge Loan: \$9,000,000
Creative Office Chinatown
Los Angeles, CA

Bridge Loan: \$35,000,000
Logistics Facility
Rialto, CA

Bridge Loan: \$18,000,000
Retail Renovation
Cathedral City, CA

Construction Loan: \$31,000,000
Creative Office
Santa Monica, CA

Jeff Forsythe

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COMMERCIAL REAL ESTATE

\$40,000,000 TERM LOAN

DivcoWest
San Diego, CA



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COMMERCIAL BANKING

\$16,000,000 DUAL FACILITY LOAN

Imperial Stations Inc.

Costa Mesa, CA

- Full suite of Treasury Management Services* & Financing
- C-store operator with 10 gas station locations in Southern CA
- Credit facilities to refinance four existing term loans & construct three new locations



*All offers of credit subject to approval. Some products and services may be subject to prior approval or fees. Please contact a Treasury Management Advisor and Relationship Manager for additional details that may apply based on products and services selected.

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COMMERCIAL BANKING

\$2,000,000 ASSET BASED LINE OF CREDIT

Currance Inc.

Irvine, CA

- Provided working capital for a growing business
- Provided lockbox services which simplified and sped up collections while providing additional working capital



Jennifer Seto

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COMMERCIAL BANKING SOLUTIONS v

\$40,000,000 CONSTRUCTION LOAN

Palm Springs, CA

- Senior Living community, 55+
- 133 Units, Class A
- Highly Amenitized



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